

Basic Information:

Job Title:	Mobile Solution Architect		
Base Location:	Seattle, Washington, remote working	Start Date:	Q4 2009
Travel	Up to 25% of the time domestically, and occasional international travel		

Purpose of the Role:

To support the US sales team in gathering requirements for and architecting custom mobile applications and services for prospective clients. The role will involve working with a wide variety of clients to determine their needs, and to scope the project requirements sufficiently to determine cost and timescales and to help produce a proposal. Once the project starts, the Architect will then produce the detailed technical specification for the project. The Architect will also provide general technical support to the US sales team and clients as required.

Key Responsibilities:

- To attend pre-sales meetings/calls with US sales team and clients to help pitch Matchbox mobile development services.
- To scope the project requirements with the client and to generate an internal quote for the time and cost to deliver on the scope. To provide detailed technical descriptions for proposals.
- Once a project is live, to architect the solution and create technical functional specifications and other technical documents as needed. To coordinate development of specification with other key project members (project manager, UX designer, development and QA leads).
- To provide general technical assistance to US clients before, during, and after the sale.
- To provide general technical support to the US sales team and act as technical liaison with Project Management and Development teams.
- Provide status reports and market feedback to management.

Required Experience:

- A minimum of 3 years commercial experience architecting mobile solutions, and 5 years experience working in the area of software development (not necessarily as a developer).
- A minimum of 1 year writing technical specifications or other technical documents.
- Experience working directly with prospective clients, pre-sale.

Desired Experience:

- Experience of remote working including with international teams a plus.